



IT and Financial Services

IT and financial services covers a large and diverse market driven by constant structural change. New business models and growing niche markets are constantly emerging presenting opportunities for entrepreneurial management teams and investors alike.

Investment focus

Technology

- IT outsourcing
- Software maintenance & support
- IT asset management
- IT security
- Business applications

Financial Services

- SME lending
- Investment platforms
- Insurance brokerage
- Trust and fund services
- FS service providers

Portfolio comment

"The contribution to the strategic direction was valued highly by the Board and management team. He was influential in the ultimate successful sale and I would have no hesitation working with him again"

Nick Somper, CEO Trafficlink

Spring Ventures people



Peter Ralph

Peter leads deals in the IT and financial services sectors. In his previous role at tech VC Blenheim Chalcot he worked on Agilisys and CorporatePay.



IT Services advisory board member: Jon Richards

Jon is an experienced private equity non-executive and is currently Chairman of CSC Ltd, Amtech and LowCostTravel Group. He was previously chairman of Anite Group Plc.



Financial Services advisory board member: Matt Cooper

Matt is an experience entrepreneur and Chairman. One of the founders of Capital One he has chaired multiple private equity backed businesses.

Characteristics we look for

- Contracted or recurring income
- Strong and defensible market positions
- Diverse customer base
- Ability to dominate its market

Investments



Trafficlink broadcasts traffic and travel information on the radio networks and via premium rate telephone lines.



Agilisys is the UK's leading IT and BPO provider to local government.



CorporatePay is a B2B payment solution provider to the travel and pharma markets.

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